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EXCHANGE COMMISSION
TO ASSURE THE PROPERTY ASSURED TO THE PROPERTY

# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

VF9-3-02

OMB APPROVAL

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SEC FILE NUMBER

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exhange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	07/01/01	AND ENDING 06/3	30/02
	MM/DD/YY	-	MM/DD/YY
A. RE	GISTRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: <b>SENTINE</b> L	SECURITIES, INC.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use P.O. Box	No.)	FIRM I.D. NO.
107 AUDUBON ROAD, (BLDG2-SUITE 1	10)		
	(No. and Street)		
WAKEFIELD	MA	. 0.	1880
(City)	· (State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF P JOSHUA MELTZER	PERSON TO CONTACT IN RE		ORT 81) 406-7260
		(	Area Code – Telephone Number)
B. ACC	COUNTANT IDENTIFICA	ATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in the	nis Report*	
SUSSMAN, STEPHEN, J.	(Name – if individual, state last, first	middle name)	
12 PARMENTER ROAD	LONDONDERRY	NH	03053
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:	•		
Certified Public Accountant			DDOOFAAR
☐ Public Accountant			PROCESSE
• •	nited States or any of its possess	ions.	SEP 1 9 2002
	FOR OFFICIAL USE ONLY	?	THOMSON
			FINANCIAL

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



#### **OATH OR AFFIRMATION**

Ι, <u>:</u>	JOSI	I AUF	MELTZER					, swear (	or affirm) tha	it, to the best	of m	y knov	wledge and
			accompany SECURITIES	•	ancial	statement	and			pertaining			
Jl	INE	30				, 20	0 02	, are true an	d correct. I f	urther swear (	or aff	firm) t	
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			putation of Ne			Danarua Dan		nts Pursuant to	. D. 1- 15.2.2				
								uirements Und					
								f the Computat			Cule 1	503-3	and the
		Comp	putation for D	eterminat	tion of t	he Reserve l	Require	ements Under	Exhibit A of	Rule 15c3-3.			
	(k)			etween th	ne audit	ed and unaud	lited S	tatements of F	inancial Cond	lition with res	pect	to me	thods of
	(1)		olidation.	- <b>- :</b>					•				
			eath or Affirm by of the SIPC		nental E	enort							
	(n)	A rep	ort describing	any mate	rial inac	dequacies for	ınd to e	exist or found to	have existed	since the date	ofth	e prev	ious audit.
**}	or c	onditi	ions of confide	ential tred	atment o	of certain po	rtions	of this filing, s	ee section 24	0.17a-5(e)(3).			

# SENTINEL SECURITIES, INC. FINANCIAL STATEMENTS JUNE 30, 2002

# STEPHEN J. SUSSMAN

Certified Public Accountant

12 PARMENTER ROAD

LONDONDERRY, NH 03053

TEL. (603) 437-1910 FAX (603) 437-3676

#### **Independent Auditor's Report**

To the Board of Directors of Sentinel Securities, Inc. Wakefield, MA

We have audited the accompanying statement of financial condition of Sentinel Securities, Inc. (the Company) as of June 30, 2002 and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sentinel Securities, Inc. as of June 30, 2002, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III, and IV, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Stephen J. Sussman, PLLC Certified Public Accountant

Londonderry, New Hampshire

August 21, 2002

# STATEMENT OF FINANCIAL CONDITION

# **JUNE 30, 2002**

# **ASSETS**

Cash and cash equivalents	\$ 125,623
Receivable from broker-dealers and clearing organizations	47,134
Prepaid expenses	9,872
Deposits with clearing organizations	50,000
Deferred federal tax asset	1,094
Deferred state tax asset	766
Total Assets	\$ 234,489
LIABILITIES AND STOCKHOLDERS' EQUITY	
Accounts payable, accrued expenses, and other liabilities	\$ 30,016
Income taxes payable	25,120
Subordinated loans	100,000
Total Liabilities	155,136
Stockholders' Equity	
Common stock, no par value, shares authorized	
20,000; 2,966 issued and outstanding shares	20,000
Retained earnings	58,353
Total Stockholders' Equity	78,353
Total Stockholders' Equity and Liabilities	\$ 233,489

# STATEMENT OF INCOME

# FOR THE YEAR ENDED JUNE 30, 2002

# Revenues:

Commissions Fee income Interest and dividends Reimbursed expenses Miscellaneous income	\$	250,760 1,145 1,083 7,795 129
	-	260,912
Expenses:		
Employee compensation and benefits Commissions, floor brokerage, exchange, and clearance fees Other expenses		76,208 57,134 46,279
		179,621
Income Before Income Taxes		81,291
Provision for Income Taxes		22,645
Net Income (Loss)	\$	58,646

# STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

# FOR THE YEAR ENDED JUNE 30, 2002

	Common Stock	Retained Earnings	Total
Balance at July 1, 2001	\$ 20,000	\$ (293)	\$ 19,707
Net Income (Loss)		58,646	58,646
Balance at June 30, 2002	\$ 20,000	\$ 58,353	\$ 78,353

# SENTINEL SECURITIES, INC. STATEMENT OF CHANGES IN SUBORDINATED BORROWINGS FOR THE YEAR ENDED JUNE 30, 2002

Increases:  Issuance of subordinated notes	100,000
Subordinated borrowings at June 30, 2002	\$ 100,000

# STATEMENT OF CASH FLOWS

# FOR THE YEAR ENDED JUNE 30, 2002

Cash flows from operating activities:			
Net income (loss)		\$	58,646
Adjustments to reconcile net income			
to net cash provided by operating activities			
Deferred taxes	\$ (1,860)		
(Increase) decrease in operating assets:			
Increase in receivable from broker-dealers	(47,134)		
Increase in prepaid expenses	(9,872)	,	
Increase (decrease) in operating liabilites:			
Increase in accounts payable, accrued expenses	30,016		
Increase in income taxes payable	25,119		
Total adjustments			(3,731)
Net cash provided by operating activities	•		54,915
Cash flows from investing activities			
Write-off of intangible assets			10,072
Deposits with clearing organization			(50,000)
Net cash used by investing activities			(39,928)
Cash flows from financing activities			
Proceeds from subordinated loans		_	100,000
Net increase in cash			114,987
Cash at beginning of the year			9,635
Cash at end of the year		<u>\$</u>	124,622
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION			
Cash paid during the year for:			
Interest payments		\$	7,333
Income tax payments		\$	456
		<u></u>	

Disclosure of accounting policy:

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### NOTES TO FINANCIAL STATEMENTS

**JUNE 30, 2002** 

#### NOTE 1- SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Nature of Business

The Company was incorporated on February 1, 2000. It serves as a broker/dealer in securities. Related commission revenue and expenses are recorded on a settlement date basis.

#### **Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles in the United States requires management to make estimates and assumptions that affect the reported amount of assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Allowance for Bad Debts**

The Company considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required.

#### **Intangibles**

The Company has adopted the provisions of SFAS No. 142 Goodwill and Other Intangible Assets and therefore expensed the organization costs for financial statement purposes. For income tax purposes these costs will be amortized over 5 years.

#### NOTE 2- NET CAPITAL

As a broker dealer, the Company is subject to the Securities and Exchange Commission's regulations and operating guidelines, which require the Company to maintain a specified amount of net capital as defined, and a ratio of aggregate indebtedness to net capital as derived, not exceeding 15 to 1. The Company's net capital as computed under 15c3-1, was \$165,435 at June 30, 2002, which exceeded required net capital of \$5,000 by \$160,435. The ratio of aggregate indebtedness to net capital at June 30, 2002 was 33.3%.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

**JUNE 30, 2002** 

#### NOTE 3- TAXES ON INCOME

Taxes on income consist of the following:

	Federal	State	Total
Current	\$ 15,767	\$ 8,738	\$ 24,505
Deferred	(1,094) \$ 14,673	<u>(766)</u> <u>\$ 7,972</u>	(1,860) \$ 2,645

Deferred income taxes arise from temporary differences resulting from income and expense items reported for financial accounting and tax purposes in different periods. Deferred tax assets are recorded to reflect deductible temporary differences and operating loss carryforwards while deferred tax liabilities are recorded to reflect taxable temporary differences.

#### NOTE 4- SUBORDINATED LOANS - STOCKHOLDERS

The stockholders agreed to subordinate the right to receive principal and interest to the prior payment or provision for payment in full against all claims of all present and future creditors of the Company. The principal, \$100,000, is due in full with interest at 8% per annum in July 2006. The subordinated borrowings are available in computing net capital under the SEC's uniform net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

#### NOTE 5- CONCENTRATION OF CREDIT RISK

The Company maintains its checking account in one commercial bank. Cash in this checking account at times exceeded \$100,000. The checking account is secured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000.

The Company is engaged in various trading and brokerage activities with counterparties. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the credit worthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty with which it conducts business.

#### NOTES TO FINANCIAL STATEMENTS (Continued)

**JUNE 30, 2002** 

#### NOTE 6- RELATED PARTY TRANSACTIONS

The Company is related to Sentinel Benefits Group through common ownership and management. Any transactions with this entity are minimal and at arm's length. The Company reimbursed the related party for payroll and commission transactions paid from its bank accounts to employees of the Company. This related party paid all overhead expenses for the Company. These expenses were not allocated back to the Company.

# SENTINEL SECURITIES, INC. SUPPLEMENTARY SCHEDULES FOR THE YEAR ENDED JUNE 30, 2002

# SCHEDULE I

# COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL PURSUANT TO RULE 15c3-1

# **JUNE 30, 2002**

Total ownership equity from statement of financial condition	\$ 78,353
Total subordinated liabilities from statement of financial condition	100,000
Total nonallowable assets from statement of financial condition	 (12,360)
Net capital before haircuts on securities positions	165,993
Haircuts on securities	 (558)
Net capital	\$ 165,435
Aggregate indebtedness:  Total A.I. liabilities from statement of financial condition	\$ 55,135
Total aggregate indebtedness	\$ 55,135
Percentage of aggregate indebtedness to net capital	33.3%
Computation of basic net capital requirement:  Minimum net capital required (6-2/3% of A.I.)	\$ 3,676
Minimum dollar net capital requirement of reporting broker or dealer	\$ 5,000
Net capital requirement	\$ 5,000
Excess net capital	\$ 160,435
Excess net capital at 1000%	\$ 159,922

# RECONCILIATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 (X-17A-5) AT JUNE 30, 2002

# SCHEDULE I (CONTINUED)

	RE PA QUAR	EOCUS EPORT - ART IIA FER ENDED 2 30, 2002	<u>ADJU</u>	STMENTS	FIN STA	ANCIAL TEMENTS AT 230, 2002
COMPUTATION OF NET CAPIT	AL					
Total ownership equity from statement of financial condition	\$	87,008	\$	(8,655)	\$	78,353
Add: Liabilities subordinated to claims of general creditors  Deductions and/or charges:		100,000	· <del> </del>			100,000
Total nonallowable assets from statement of financial condition Haircuts on securities  Total deductions		10,073		2,287 558 2,845		12,360 558 12,918
Net capital	\$	176,935	\$	(11,500)	\$	165,435

# RECONCILIATION OF NET CAPITAL PURSUANT TO RULE 15c3-1 (X-17A-5) AT JUNE 30, 2002

# SCHEDULE I (CONTINUED)

	FOCUS REPORT - PART IIA QUARTER ENDED June 30, 2002	<u>ADJUSTMENTS</u>	ANNUAL FINANCIAL STATEMENTS AT June 30, 2002
COMPUTATION OF NET CAPIT	ΓAL		
Total ownership equity from statement of financial condition	\$ 87,008	\$ (8,655)	\$ 78,353
Add:			
Liabilities subordinated to claims of general creditors	100,000	<del>-</del>	100,000
Deductions and/or charges:  Total nonallowable assets  from statement of financial			
condition	10,073	2,287	12,360
Haircuts on securities	<del>_</del>	558	558
Total deductions	10,073	2,845	12,918
Net capital	\$ 176,935	\$ (11,500)	\$ 165,435

#### SCHEDULE II

#### SENTINEL SECURITIES, INC.

# INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

**JUNE 30, 2002** 

The Company had no items reportable as customers' fully paid securities: (1) not in the Company's possession or control as of the audit date (for which instructions to reduce to possession or control had been issued as of the audit date) but for which the required action was not taken by the Company within the time frames specified under Rule 15c3-3 or (2) for which instructions to reduce to possession or control had not been issued as of the audit date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3.

# **SCHEDULE III**

# SENTINEL SECURITIES, INC.

# SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN SEGREGATION FOR CUSTOMERS' REGULATED COMMODITY FUTURES AND OPTION ACCOUNTS

**JUNE 30, 2002** 

The Company claims exemption from the segregation requirements of the Commodities Futures Act since it has no commodity customers as the term is defined in Regulation 1.3(k).

#### **SCHEDULE IV**

#### SENTINEL SECURITIES, INC.

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER/DEALER UNDER RULE 15c3-3 OF THE SECURITIES EXCHANGE ACT OF 1934

**JUNE 30, 2002** 

Sentinel Securities Inc., is exempt from the reserve requirements of Rule 15c3-3 as its transactions are limited, such that they do not handle customer funds or securities, accordingly, the computation for determination of reserve requirements pursuant to Rule 15c3-3 and information relating to the possession or control requirement pursuant to Rule 15c3-3 are not applicable.

# STEPHEN J. SUSSMAN

Certified Public Accountant

12 PARMENTER ROAD

LONDONDERRY, NH 03053

TEL. (603) 437-1910 FAX (603) 437-3676

#### Independent Auditor's Report on Internal Control Structure Required by SEC Rule 17a-5

Board of Directors Sentinel Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Sentinel Securities, Inc., (the Company), for the year ended June 30, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weakness as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers Regulation, Inc. and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Stephen J. Sussman, PLLC

Certified Public Accountant

Londonderry, New Hampshire

August 21, 2002

Sertified Public Accountant